

Dental Elite leads debate at DentalForum

Product Updates, Commercial Erica Kilburn Tuesday, 17 July 2018

52 Hits 0 Comments

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DentalForum DentalElite

UK 2018 20-22 June, Marbella



At the DentalForum UK 2018 held in Marbella, Dental Elite hosted an Ignite session on how dental groups are evolving and what will be the best route to market moving forward. Presented by Co-founder Luke Moore and the Director of Recruitment Services, Luke Arnold, the insightful session explored both the current difficulties surrounding recruitment, and how this might impair the growth of dental businesses in the future.

"It is no secret that practices are finding it increasingly more difficult to recruit," reflects Luke Moore. "What we're interested in is how this might have an impact on goodwill values, and in turn a principal's ability to grow and sell their dental practice."

Similar concerns were raised by a number of other delegates over the course of the two-day event, with recruitment and business growth discussed at length by a range of professionals.

"Above all else, this shows that everyone has been affected by the current state of the market," adds Luke Moore, "not just independents. If anything, larger dental groups and corporates are feeling the affect more than smaller groups and individual practices."

For more on current market trends or for advice on how these changes might affect you, contact Dental Elite.

For more information on Dental Elite visit www.dentalelite.co.uk, email info@dentalelite.co.uk or call 01788 545 900